



## Specialty Food Store Manager

### Job Description

Company: J.A.V. Food Corp d/b/a Agata & Valentina

Location: New York, NY 10075

Job Type: Full-Time, In-Person

Compensation: From \$75,000 per year

Reports To: Executive Leadership

### Position Summary

One of New York City's premiere specialty food markets seeks a Specialty Food Store Manager for our high-volume operation for our gluten free store. The successful candidate will be a results-driven, self-starter with an entrepreneurial spirit and a passion for food. The candidate must provide strong leadership and set a clear vision and goals for department management. Our ideal candidate will have great customer service skills and a solid knowledge of specialty food, merchandising and the retail food business. This position requires gluten free experience which includes but not limited to; gluten free product knowledge, gluten free regulations and gluten free allergen awareness.

### **THE CANDIDATE MUST HAVE GLUTEN FREE EXPERIENCE**

### Essential Duties and Responsibilities

- Ensure that all products are in stock, made, packed and merchandised (including proper signage) at all times
- Responsible for analyzing department sales
- Achieve store sales goals by ensuring exceptional merchandising of products, store cleanliness and employee engagement
- Managing and motivating department management to increase sales and ensure productivity
- Responsible for departmental inventory management
- Responsible for the administration of all policies and procedures
- Oversee and control each department's schedule and schedule changes, and ensure budgets are maintained



- Oversee the supervision, training and development of department management and associates
- Teach and reinforce behaviors that result in department management and associates delivering excellent customer service

### **Knowledge Skills and Competencies**

- Minimum of 5 years of experience as a store manager in retail food, restaurant or hospitality environment (retail food manager preferred)
- Exceptional food knowledge, specialty food a must, Italian food knowledge a major plus
- Exceptional gluten free product knowledge and experience a must
- Good understanding of food preparation and a good palate
- Strong management skills
- Inventory management
- Excellent analytical skills
- Well developed written and verbal communication skills
- Experience with Microsoft Office applications
- Management Execution: ability to delegate responsibilities and conveys clear expectations
- Focus on Service: identifies and anticipates customer requirements, expectations and needs
- Engage and Inspire: projects a positive image and serves as a role model to staff.
- Developing Others: ability to provide feedback, coaching and guidance to enhance staff development
- Building Relationships: relates to people in an open, friendly and accepting manner
- Adaptability: ability to adapt appropriately to competing demands and shifting priorities.

### **Qualifications and Experience**

- Minimum of 5 years with relevant experience
- Minimum of 1-2 years in a gluten-free environment
- Previous supervisory or management experience
- Strong understanding of specialty food retail operations
- Familiarity with store-wide operations and safety standards

### **Physical Requirements**

The position requires standing and walking for extended periods, regular interaction with customers and staff, and the ability to lift a minimum of 30 pounds. Reasonable



accommodations may be made to enable individuals with disabilities to perform essential job functions.

### **Benefits**

- Comprehensive health, dental, and vision insurance
- 401(k) with employer match
- Paid time off, including vacation, sick leave, and holidays
- Employee discounts

### **Equal Opportunity Statement**

Agata & Valentina is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, gender, sexual orientation, national origin, age, disability, or any other protected status.

**If you are interested in this opportunity, please email your resume and a brief introduction to [careers@agatavalentina.com](mailto:careers@agatavalentina.com)**